



**Hello**

***FUTUREGOV***

# **Digital Viability Alpha Show & Tell 4**

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11/11/19

# What are these sessions about?



- Showing progress early and often
- Opening up discussions with people not involved in the day to day work
- Showing next steps and how people can get involved

A person is seen from behind, wearing a black t-shirt with the words "MILITANT OPTIMIST" printed in white, bold, sans-serif capital letters. The person is standing in a room with other people, including a man in a suit and glasses on the left and a woman on the right. The background is slightly blurred. The entire image has a purple tint.

# Where we're at

# Where we're at

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- Come a long way in terms of data - can bring things together in one place and standardise viability data schema
- We have proved it is feasible to build something functional with certain sources of data, we now need to prototype and test different versions to understand how case officers and viability officers might use the information and what else they need
- We are going to focus our efforts on learning and prototyping different aspects of the experience in the remaining time

# Concept testing insights

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# Executive summary

In 2018, we worked with Southwark Council and identified 2 key areas of the planning process where viability could be most impacted by a few concepts of supportive data driven tools. We did not test the concepts and therefore this phase aims to test hypotheses and assumptions of the two concepts we came up with in order to inform prioritisation for design of the alpha prototypes.

## Concepts tested

1. Viability assessment checker: developers input data and receives guidance against policy and expected figures from the council, with the ability to submit as part of their application.
2. Review and comparison tool: A way to find and select comparable sites to compare against an application and proposed site.

[Link to full report](#)

**FUTUREGOV**

## Testing sessions

The first two sprints ( 2 weeks each) were used to test concepts. We tested with 17 people, a mix of case officers, viability officers, consultants and developers.

The testing sessions were face to face or remote, about 1 hour and used these tools and methods:

- Concept sketches
- Interview questions
- Data type card sorting

## Results and next steps for the alpha

Our findings and insights led us to move forward with the Review and Compare tool as the first step for a prototype. Aspects of the checker tool still have potential, as we are still exploring how data might be submitted and how the checker results might also help case officers better understand viability. We also learned more about the types of data people needed to see around comparable sites.

Our next step is to further test and learn about what people need in a Comparison type tool, data needed, and process.

# Testing plan

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## What we want to test in the remaining time

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- Alpha is about testing out different approaches and getting answers to the tough questions
- Our research so far has answered some of those questions but has raised some more
- We need to answer these questions around what information do different users need, and the best ways to present it to make it useful for them, in order to know what to build out in future
- The comparison tool prototype is one manifestation of the potential value that we are trying to unlock through this work, so we will also be testing assumptions related to the capture of data and improving confidence of case officers

## EXPERIMENT A USING VIABILITY DATA

### We believe that

Collecting machine readable and standardised viability assessment data

### Is an opportunity for

The plantech industry to create more data-driven products and services for the planning system.

### We know this is true when we see

Officers using a data-driven tool to investigate applications in more detail, choose sites to compare a submission to and improve negotiations with developers.



## EXPERIMENT B MAKING VIABILITY ACCESSIBLE

### We believe that

Creating a compare tool to run viability assessments

### Is an opportunity for

A more inclusive and diverse understanding of viability assessments

### We know this is true

#### when we see

Other members of the local planning authority able to participate in assessments and able to interrogate outputs

**Understand how viability assessment will be done**

DEVELOPERS  
CASE OFFICERS

**Understand how to find comparables**

CASE OFFICERS

**COMPARISON  
TOOL**

CASE OFFICERS &  
VIABILITY OFFICERS

**Understand how the viability assessment has been done**

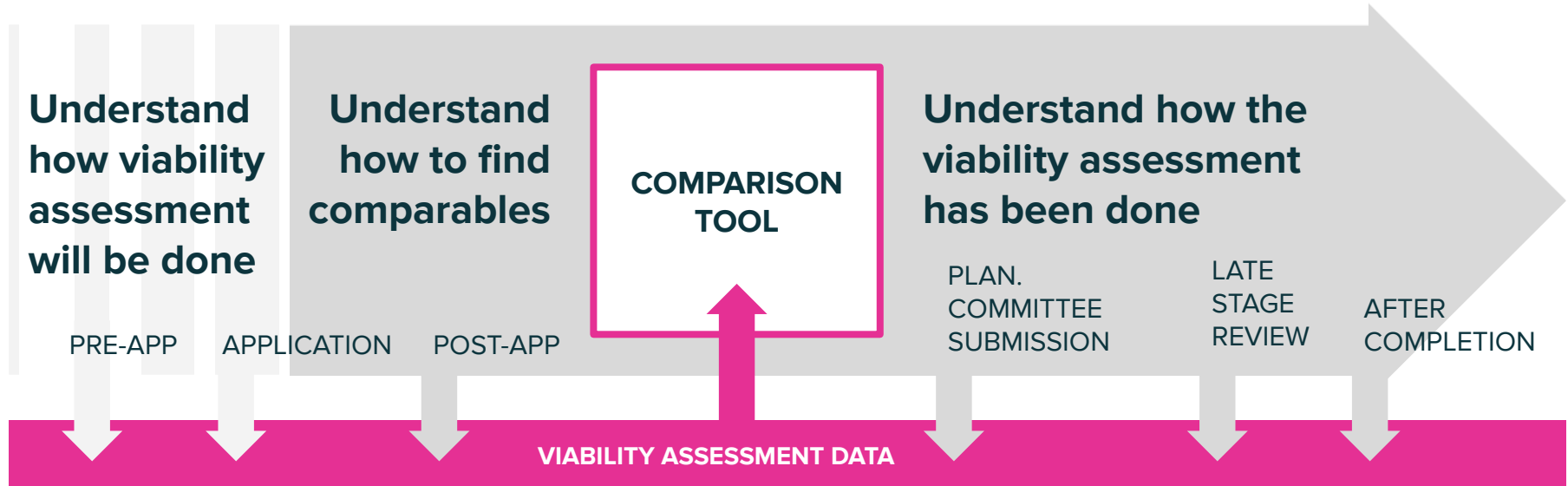
CASE OFFICERS  
PLANNING COMMITTEES  
PLANNING INSPECTORATE  
RESIDENTS  
POLICY MAKERS  
DEVELOPERS

## EXPERIMENT C COLLECTING NEW DATA

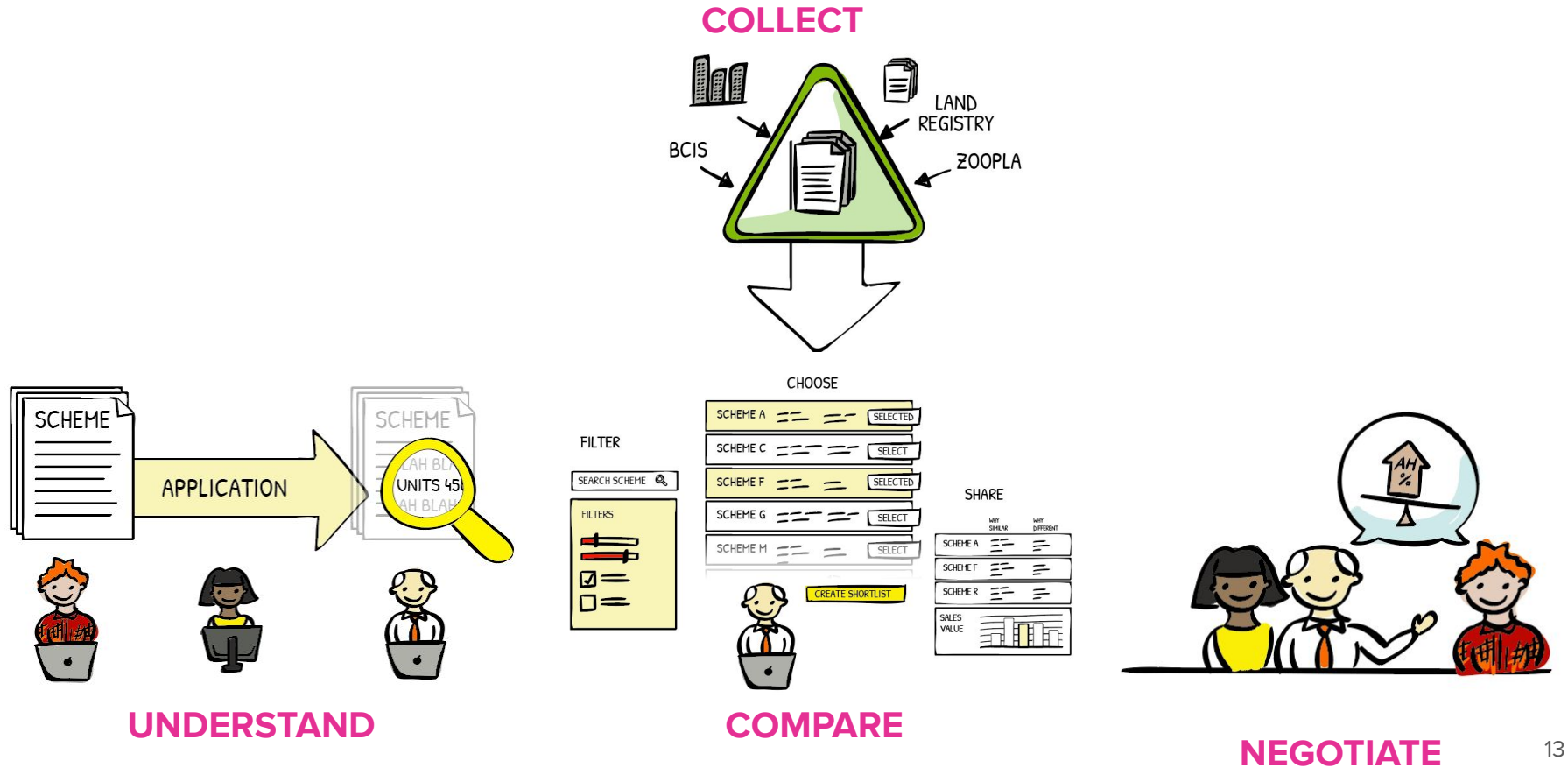
**We believe that**  
Making viability  
accessible

**Is an opportunity for**  
Collecting viability  
assessment data in  
standardised and machine  
readable format

**We know this is true  
when we see**  
Data being collected in a way  
that can inform processes



# WHAT TO PROTOTYPE EXPERIMENT A USING VIABILITY DATA



## WHAT TO LEARN EXPERIMENT A USING VIABILITY DATA

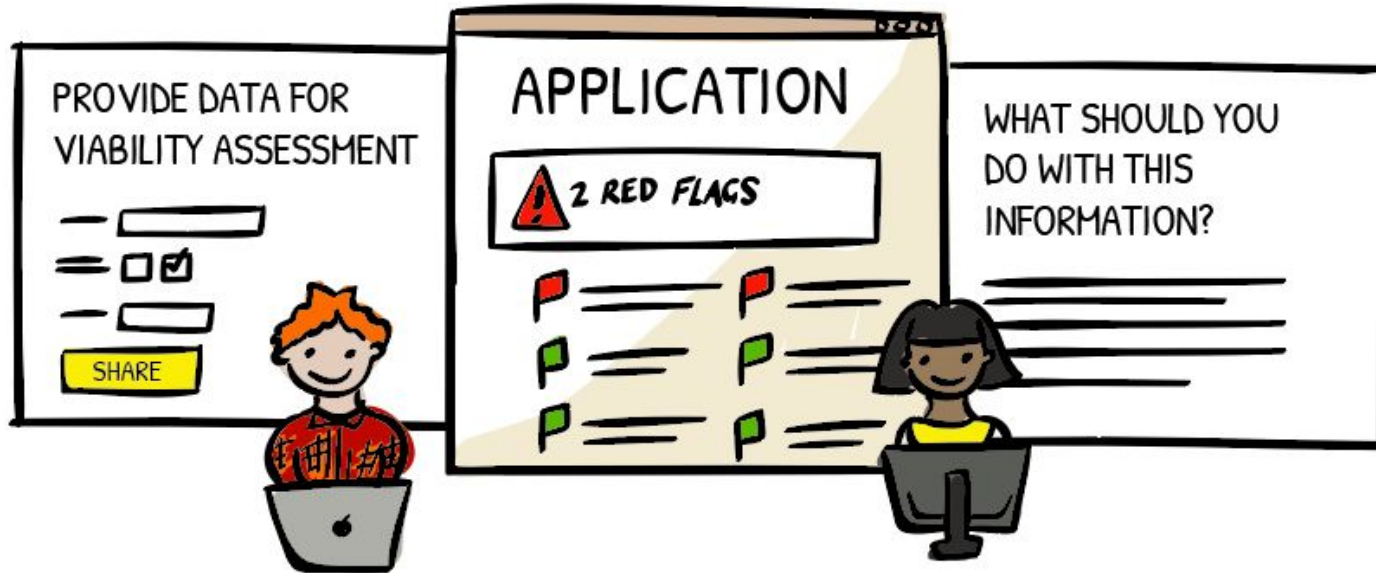
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\***BOLD** = priority for next 2 sprints

Data can be extracted from existing, historic viability assessments (ongoing)

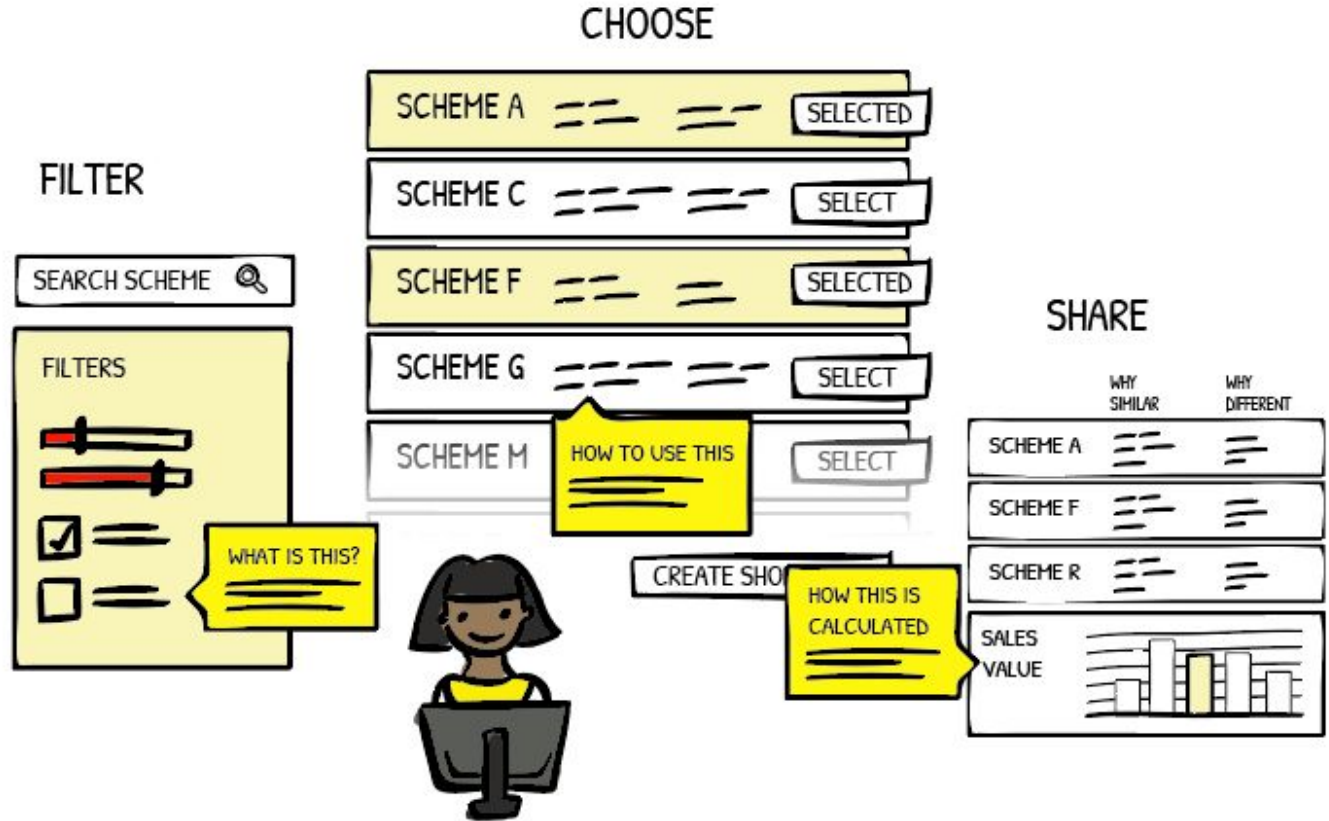
1. **Data sources used are considered reliable**  
(Sprint 5- week 1)
2. **What data should we show to Viability Officers?** - within an application and what other data outside of it might be useful
  - a. **To find similar schemes** (done in Sprint 1, 2)
  - b. **To compare them** (Sprint 5 - week 1)
3. **Data can be presented to make it easy to understand and use** (Sprint 6)
4. **Viability Officers are able to use a filter to create a list of comparable sites**  
(Sprint 5 Week 2)
5. **Viability Officers will feel more confident when talking to viability consultants and developers**  
(Sprint 6, 7)
6. How many historic viability assessments are necessary to start using the tool? (Future phases)
7. **What is useful to share with whom and how?** (Sprint 6)

## Understand how viability assessment will be done



# WHAT COULD HAPPEN EXPERIMENT B MAKING VIABILITY ACCESSIBLE

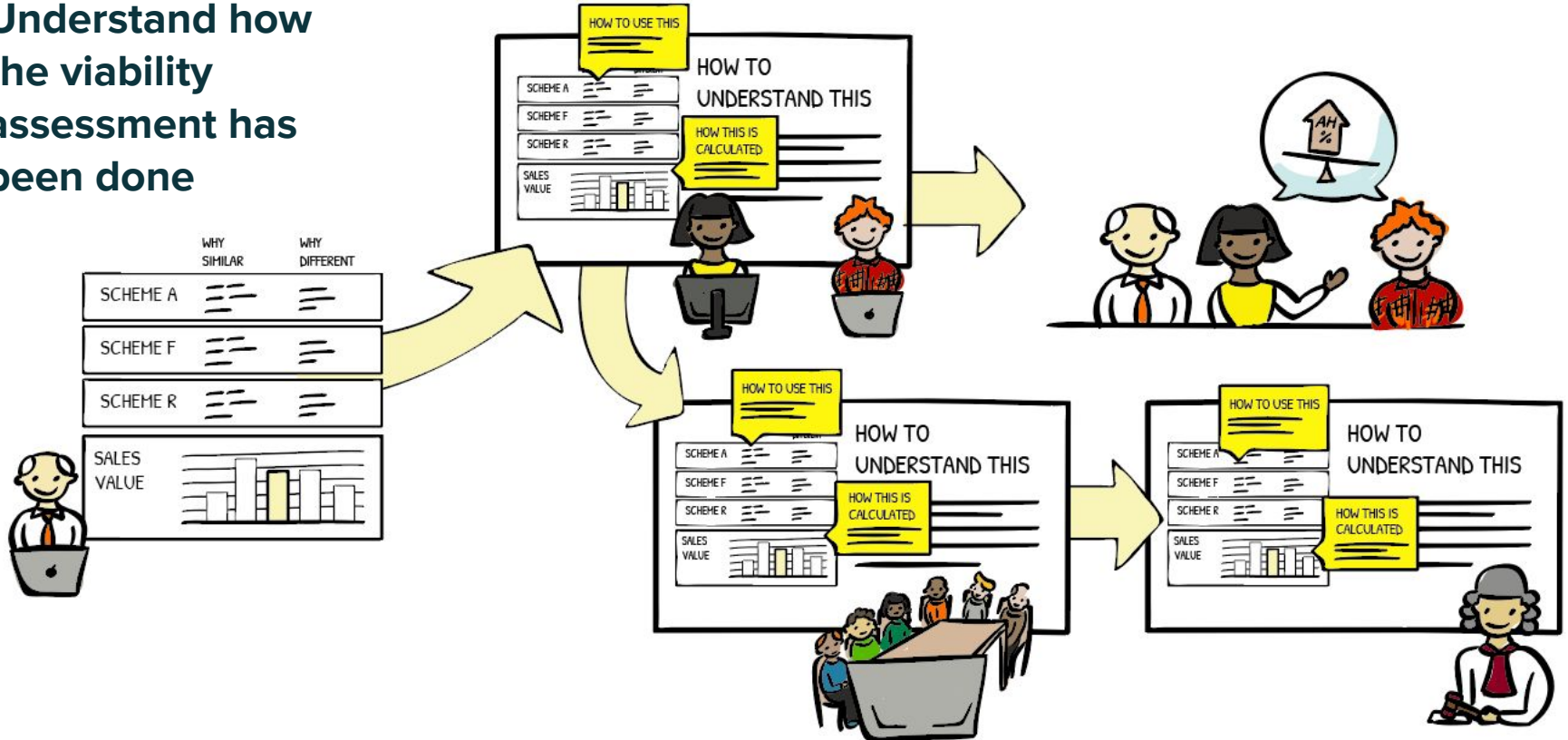
Understand how to find comparables





# WHAT COULD HAPPEN EXPERIMENT B MAKING VIABILITY ACCESSIBLE

Understand how the viability assessment has been done



## WHAT TO LEARN EXPERIMENT B MAKING VIABILITY ACCESSIBLE

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\***BOLD** = priority for next 2 sprints

1. **Case officers understand how to use the data from the application in the comparison tool**  
(Sprint 5 - week 1,2)
2. **Case officers can acquire the knowledge to use the comparison tool**  
(Sprint 5 - week 1)
3. Case officers are able to use a filter to create a list of comparable sites  
(Future phases)
4. Case officers can understand whether similar schemes could have more affordable housing  
(Sprint 7)
5. Case officers will feel more confident when talking to viability consultants and developers  
(Future phases)
6. What's exported from the comparison tool is easy to understand and use  
(Future phases)

# WHAT TO PROTOTYPE EXPERIMENT C COLLECTING NEW DATA




CLICK THIS LINK  
AND ADD ALL  
THE INFO  
NEEDED FOR THE  
ASSESSMENT



PROVIDE INFO FOR VIABILITY  
ASSESSMENT

- [input field]
- = [checkbox] [checkbox]
- [input field]


SHARE



ADD PLANNING APPLICATION  
NUMBER TO IMPORT DATA  
FROM PLANNING PORTAL

- [input field]


IMPORT



PROVIDE INFO ON YOUR  
COMPLETED DEVELOPMENT

- [input field]
- = [checkbox] [checkbox]
- [input field]

SHARE




STEP 3  
ADD BUILD COST PER SQ FT

[input field] NEXT

HOW TO FIND THIS  
IN AN APPLICATION

HOW THIS INFORMS  
VIABILITY  
ASSESSMENT:



RECOMMEND WHAT THE  
DEVELOPMENT SHOULD BE

- [input field]
- = [checkbox] [checkbox]
- [input field]

SHARE

## WHAT TO LEARN EXPERIMENT C COLLECTING NEW DATA

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\***BOLD** = priority for next 2 sprints

Prototype a [submission form](#) to be tested in different scenarios.

Create a tracker to measure its impact in the following months.

1. **It's possible to capture standardised data**
2. **People are willing to submit data**
3. **Data capture informs the process**

**[App] Councils are using ways to ask developers to standardise data** (Sprint 5)

**[App] Planning Portal would create a form to standardise data needed** (Sprint 4, more in 5-6)

Scenarios to test form ([Future phases](#))

1. [Pre-app] Developers would submit data to inform pre-app conversations
2. [Pre-app] Case officers would submit data to understand more about viability
3. [App] A mandatory process would bring developers to submit data as requested
4. [Post-pp] Case officers would submit data to understand more about viability
5. [Plan.Comm.] Viability Officers use submit data to explain why a scheme is recommended
6. [Late Stage] Developers would submit data to inform late stage reviews
7. [Completion] Developers would submit data after completion

# Data

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# Data Activities

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- Priority has been **expanding the database** of historic viability assessments with more examples to support the prototype testing plan
  - This has involved a LOT of reading VA documents - this was best path to getting data for the last sprints, haven't forgotten the automated pipeline
- For Southwark, we have 180 documents for 58 applications that specifically had viability documents from over the last 6 years
  - For some applications there a number of *scenarios*, that *evolve*, before coming to a *final position*, each step generating VAs
  - We're capturing as many of these possible, to allow the end users to choose what is most helpful
- Undertaking similar work with Tower Hamlets data, combining it into single database

## Standardising data

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- We have been talking to MHCLG Digital Land Team about data standardisation
  - Looking to align our machine readable planning data work with theirs, that focuses in particular on brownfield development sites
  - Discussions ongoing
- We have now created a schema for viability assessment data:
  - <https://github.com/wearefuturegov/planning-viability-doc-schema>
  - This can be used to standardise how this data is stored and transferred
  - The schema can be used to validate data before it's used by another system
- Talked to GLA about the option of incorporating VA capture in to Planning Portal in a similar manner to their LDD plans - could be good option to

# Product update

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# DEMO

<https://viability-comparison-tool.netlify.com/>

Habitable rooms

**Sampson House, Hopton Street, SE1**

[View property](#)

**Alscot Road, London SE1 3AG**

[View property](#)

**79-161 Ilderton Road, London, SE16**

[View property](#)

**Jolles House**

[View property](#)

**Gillender Street**

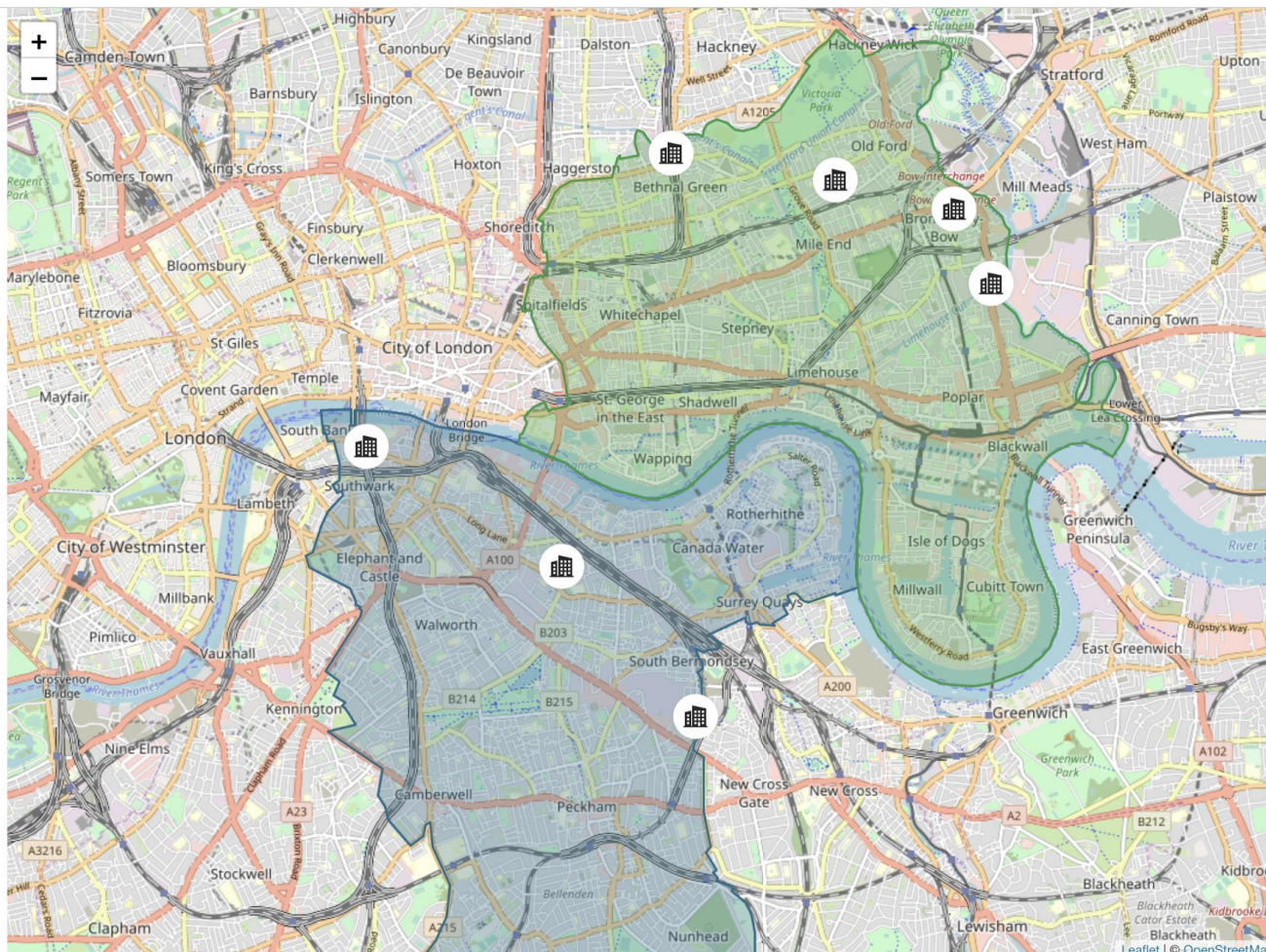
[View property](#)

**Regency Court**

[View property](#)

**519-523 Cambridge Heath Road**

[View property](#)



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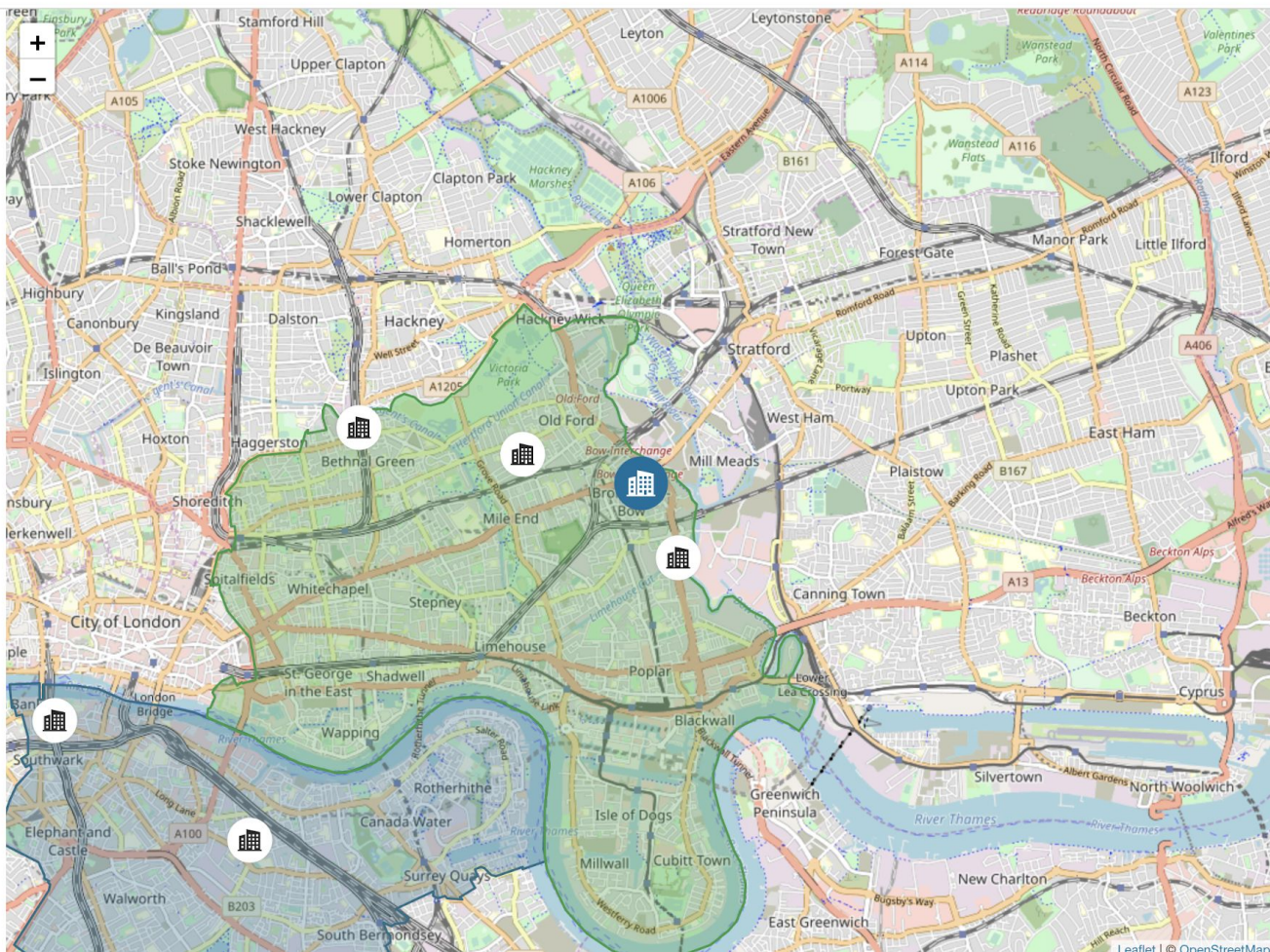
[View property](#)

**Regency Court**

[View property](#)

**519-523 Cambridge Heath Road**

[View property](#)



Habitable rooms

## Number of habitable rooms

Min

0

Max

900

Clear

Save

79-161 Ilderton Road, London, SE16

View property

Jolles House

View property

Gillender Street

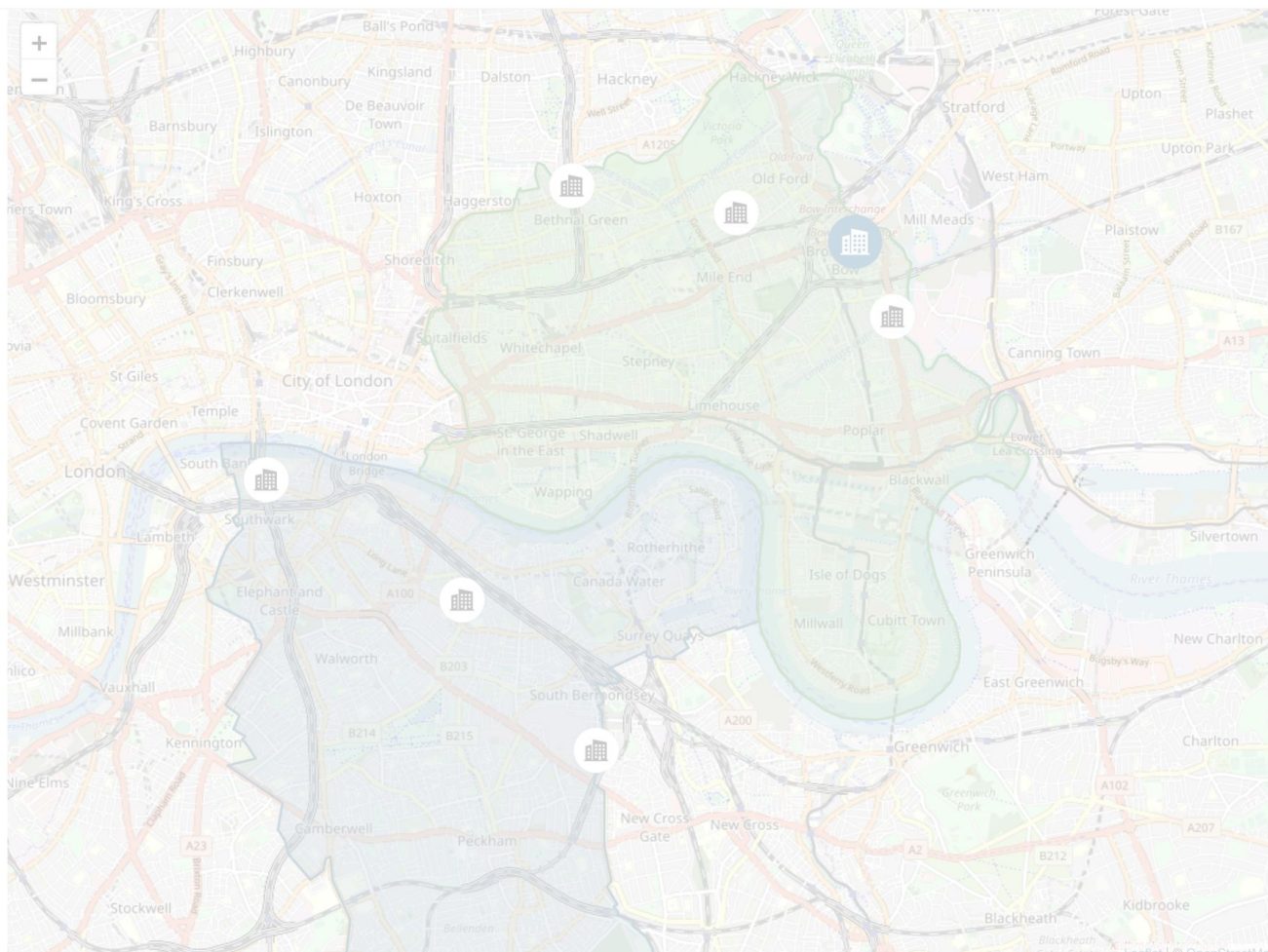
View property

Regency Court

View property

519-523 Cambridge Heath Road

View property



20+ habitable rooms

### Jolles House

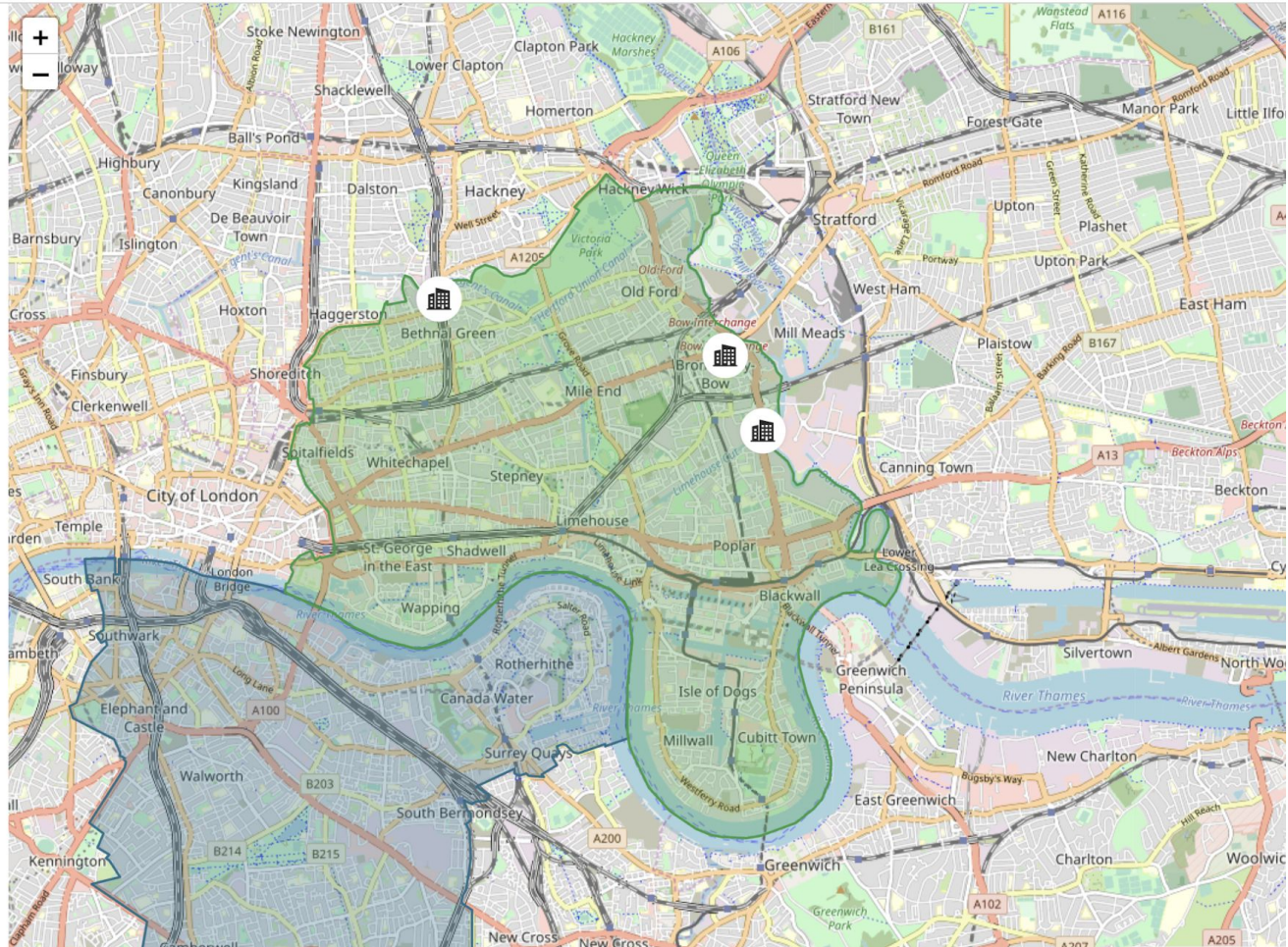
[View property](#)

### Gillender Street

[View property](#)

### 519-523 Cambridge Heath Road

[View property](#)



# Impact case

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# Building the impact case



What we have done:

- Ran a workshop to discuss the audiences of the impact case and what we need to tell these groups
- We have started to discuss what types of impact outputs we need (a business case for funding, a high level impact case to share with wider partners etc)
- Next steps are to outline each output in more detail and start drafting the high level impact case that will tell us what data we need to collect

Key considerations so far:

- There is a wide array of potentially impacted parties from the success of this project long term, we need to be clear about when we want to talk about each of these groups
- Need to make a clear distinction between impact of the *alpha* vs the long term impact of the project / potential tool

# What's next?

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# Upcoming sprint plan

Sprints	Sprint 5 12/11 - 25/11	Sprint 6 26/11 - 09/12	'Sprint 7' 10/12 - 16/12
Themes	Testing assumptions, continued development, exploring potential impact	Further testing and prototype iteration, planning for further phases	Wrap up
Activities	<ul style="list-style-type: none"><li>● Research and testing sessions with case officers, viability officers and viability consultants</li><li>● Experiment A - Using viability data</li><li>● Experiment B - Making viability accessible</li><li>● Adding features to comparison tool</li><li>● Research to inform impact story</li><li>● Adding to database of viability assessments</li></ul>	<ul style="list-style-type: none"><li>● Experiments A &amp; B mop up</li><li>● Experiment C - Collecting new data</li><li>● Data considerations for future work and database handover</li><li>● Iterating comparison tool</li><li>● Writing impact case</li><li>● Plan for future phase(s)</li></ul>	<ul style="list-style-type: none"><li>● Documenting findings from research and testing</li><li>● Summary of data work</li><li>● Completing final deliverables (blueprint, backlog for future work, impact case)</li><li>● Ensuring easy and useful handover of knowledge and assets</li></ul>
Key dates	<ul style="list-style-type: none"><li>● Show &amp; tell - 25/11</li></ul>	<ul style="list-style-type: none"><li>● London Viability Group Meeting - 03/12</li><li>● End of alpha activities - 09/12</li><li>● Project board - 09/12</li></ul>	<ul style="list-style-type: none"><li>● MHCLG meeting - 16/12</li><li>● Finish work - 16/12</li></ul>

# Questions?

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**Thank you**